





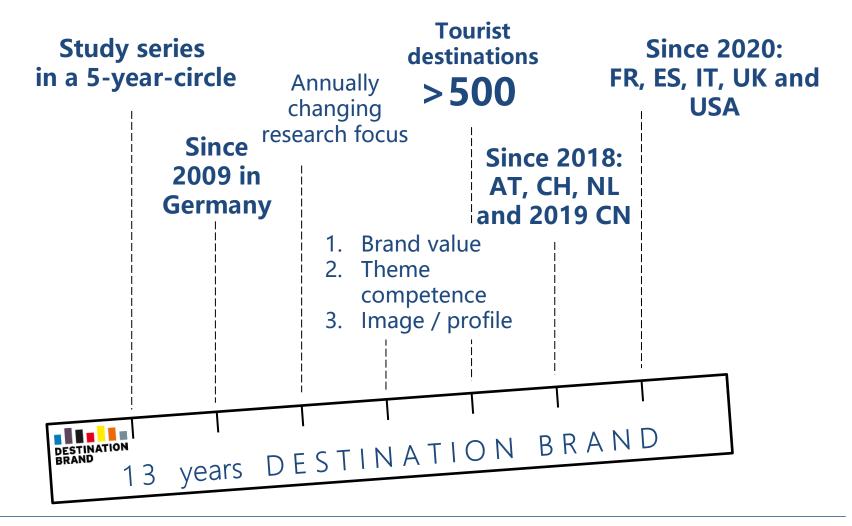
Presentation of selected key results I 22 March 2022 I Ellen Böhling

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DESTINATION BRAND: the study series at a glance





What can you expect from this webinar?

Brief introduction:

DESTINATION BRAND 21 at a glance

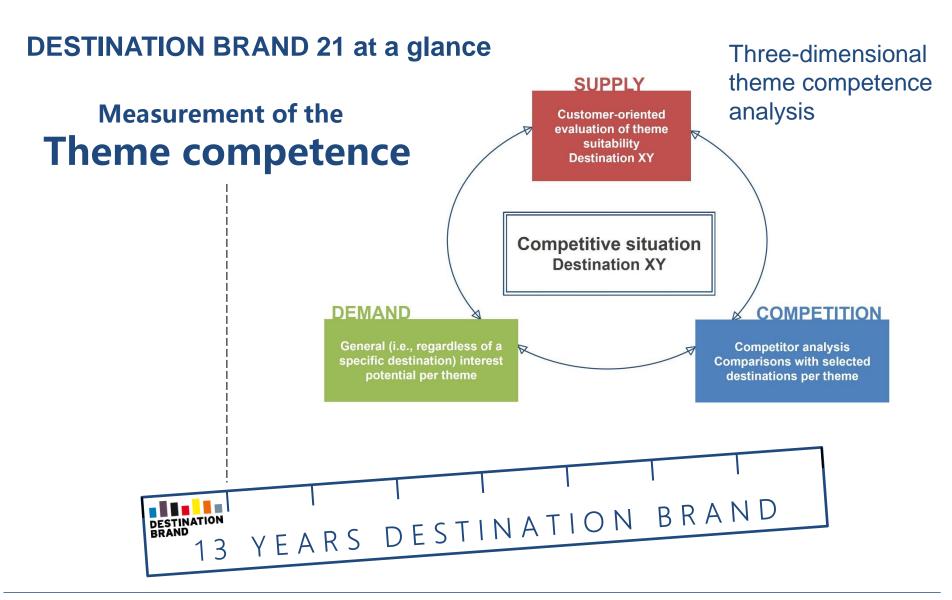
Presentation of first core results

Q&A session

DESTINATION BRAND 21 at a glance

FH Westküste









DESTINATION BRAND 21 at a glance

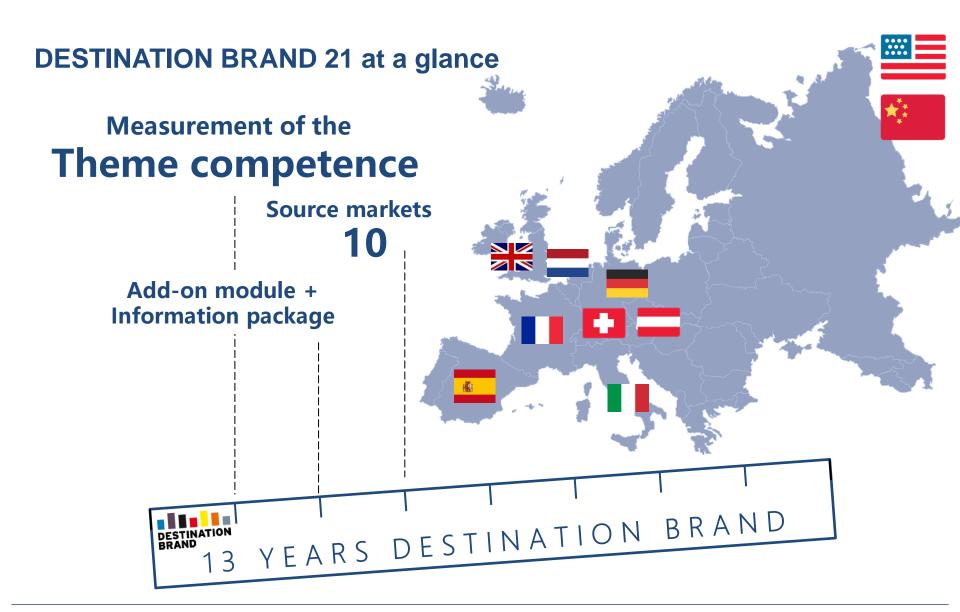
Measurement of the Theme competence

Add-on module:

- **+** COVID 19 impact
 - **Information package:**
 - Media behaviour & language use











DESTINATION BRAND 21 at a glance



Representative of the Ipsos panel members in China covering the following characteristics: Chinese-speaking urban population (including the top city categories "Tier 1-3" without Hongkong and Macau) aged 14-59 years with Internet access, which according to additional preceding filter questions shows an affinity to travel abroad.

Presentation of selected key results

Demand-side conditions

General interest in taking a city break

Question:

How interested are you in pursuing the following touristic holiday activities in your holiday with at least one overnight stay?

"Taking a city break"

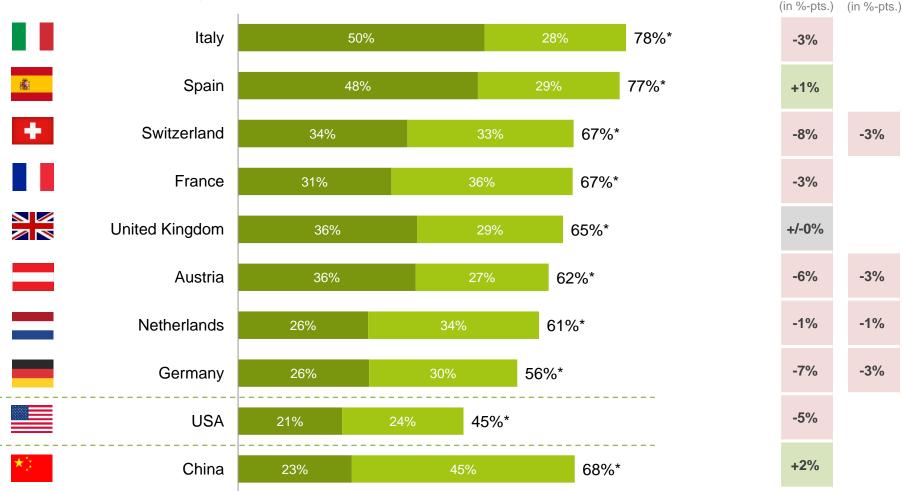




General interest in holiday activity "taking a city break":

Comparison of major European source markets + USA and China





Source: inspektour (international) GmbH / FH Westküste, 2020 / 2021

interested

Base: all respondents in the respective source market (n = min. 1,000)

Top-two-box on a scale from "5 = very interested" to "1 = not at all interested"; in % of respondents

* Possible deviations of 1% from the sum of the individual values are due to rounding.



very interested

COVID-19: "Strategies" for future holidays

Base: "city break enthusiasts"





COVID-19: "Strategies" for future holidays Question: "What are you going to focus on in the future concerning holiday trips?"

That I'm familiar with the holiday region.

That I travel with a **tour operator** who takes care of me in an emergency.

That the holiday destination and the accommodation are of impeccable hygiene.

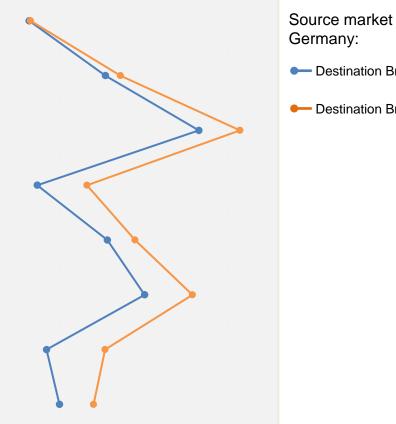
That I don't get in **close contact** with other people.

That I can get home quickly.

That the destination has no or only minor COVID-19 infections

That I choose a form of **accommodation** in which I live as separately as possible from other tourists (e.g., holiday home instead of hotel).

That I travel with my own vehicle instead of using public transport (flight, bus, train, ship).



Germany:

Destination Brand 21

Destination Brand 20

Base: respondents interested in city breaks in the source market Germany (n = min. 9,541) Top-two-box on a scale from "5 = I fully agree" to "1 = I fully disagree"; in % of respondents

Source: FH Westküste / inspektour (international) GmbH, 2020 / 2021





COVID-19: "Strategies" for future holidays Question: "What are you going to focus on in the future concerning holiday trips?"

0% 30% 40% 50% 60% 70% 80% 90%

That I'm **familiar** with the holiday region.

That I travel with a **tour operator** who takes care of me in an emergency.

That the holiday destination and the accommodation are of **impeccable hygiene**.

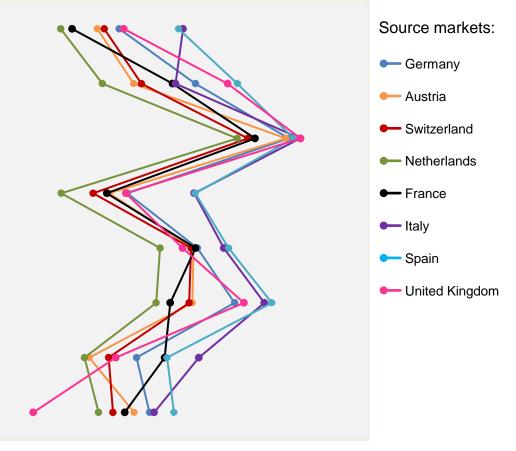
That I don't get in **close contact** with other people.

That I can get home quickly.

That the destination has **no or only minor COVID-19 infections**.

That I choose a form of **accommodation** in which I live **as separately as possible** from other tourists (e.g., holiday home instead of hotel).

That I travel with my own vehicle instead of using public transport (flight, bus, train, ship).



Base: respondents interested in city breaks in the respective source markets (n = min. 605) Top-two-box on a scale from "5 = I fully agree" to "1 = I fully disagree"; in % of respondents



Source: inspektour (international) GmbH, 2021





COVID-19: "Strategies" for future holidays Question: "What are you going to focus on in the future concerning holiday trips?"

20% 30% 40% 50% 60% 70% 80% 90%

That I'm **familiar** with the holiday region.

That I travel with a **tour operator** who takes care of me in an emergency.

That the holiday destination and the accommodation are of **impeccable hygiene**.

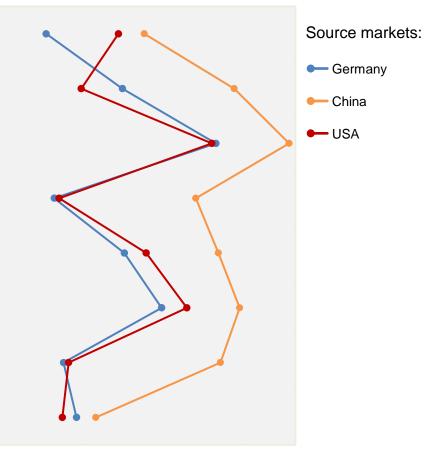
That I don't get in **close contact** with other people.

That I can get home quickly.

That the destination has no or only minor COVID-19 infections

That I choose a form of **accommodation** in which I live **as separately as possible** from other tourists (e.g., holiday home instead of hotel).

That I travel with my own vehicle instead of using public transport (flight, bus, train, ship).



Base: respondents interested in city breaks in the respective source markets (n = min. 453) Top-two-box on a scale from "5 = I fully agree" to "1 = I fully disagree"; in % of respondents



Source: inspektour (international) GmbH, 2021

General intention of "city break enthusiasts" to travel abroad in major European markets + USA and China

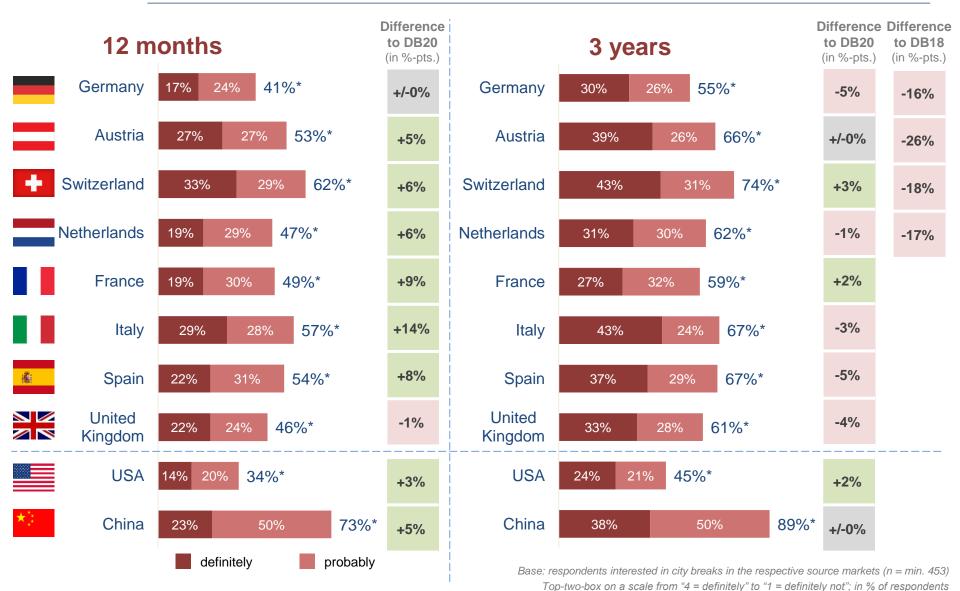
Intention for:

Short trips (with 1-3 overnight stays)
Longer holiday trips (with 4 or more overnight stays)



General intention to travel abroad for short trips (Comparison within the next 12 months / 3 years)





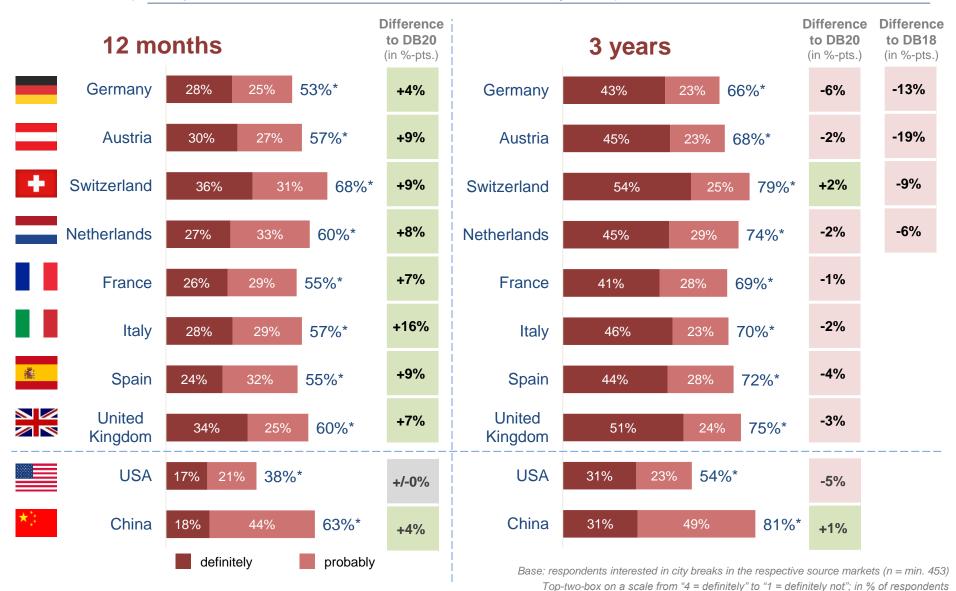
Source: inspektour (international) GmbH / FH Westküste, 2018 / 2020 / 2021

* Possible deviations of 1% from the sum of the individual values are due to rounding.



General intention to travel abroad for longer holiday trips inspektour

(Comparison within the next 12 months / 3 years)



Source: inspektour (international) GmbH / FH Westküste, 2018 / 2020 / 2021

* Possible deviations of 1% from the sum of the individual values are due to rounding.

Source market comparison: Unsupported theme competence (top of mind)

Question:

Please imagine that you intend to go on a "XY trip".

Which international tourist destinations
(countries, cities, regions etc.) do you consider
particularly suitable for this purpose?





TOP 5 Top of mind international cities: Particularly suitable for a "city break"

	DE	AT	СН	NL	FR	IT	ES	UK	US	CN
Paris	1		1	1		1	1	1	1	2
London	2	1	2	2	2	2	3		2	5
Rome	3	2	4	5	1		2	3	3	
Vienna	4		5							
Barcelona	5	4		4	4	5		4		
Berlin		3	3	3		4	5			
New York		5			3	3	4	2		4
Venice					5					
Prague								5		
Tokyo									4	3
Sydney									5	
Singapore										1

Base: all respondents in the respective source markets with valid responses (n = min. 403) Indication of the rankings on the basis of the responses submitted







TOP 5 Top of mind international cities: Particularly suitable for a "cultural holiday / cultural trip"

	DE	AT	СН	NL	FR	IT	ES	UK	US	CN
Paris	1	2	1	2		1	1	2	2	2
Rome	1	1	2	1	1		2	1	3	
London	3	3	3	5	2	2	3		1	3
Vienna	4		5		5	4	5			
Barcelona	5	4		4	4			3		
Berlin		5	4	3		3	4			
New York					3			5		
Madrid						5				
Venice								4		
Amsterdam									4	
Tokyo									5	4
Singapore										1
Dubai										5

Base: all respondents in the respective source markets with valid responses (n = min. 409) Indication of the rankings on the basis of the responses submitted



Source market Germany: Unsupported theme competence (top of mind)

Question:

Please imagine that you intend to go on a "XY trip".

Which international tourist destinations (countries, cities, regions etc.) do you consider particularly suitable for this purpose?





Particularly suitable <u>international</u> cities: TOP 10-Ranking <u>source market Germany</u> DB21/DB18





DB21 Ranking Cities	% of respondents*		
1	1	Paris	19.2%
2	2	London	14.8%
3	3	Rome	14.3%
4	7	Vienna	10.0%
5	8	Barcelona	7.7%
6	11	Amsterdam	5.7%
7	13	New York	5.3%
8	14	Prague	5.2%
9	18	Venice	3.4%
10	22	Madrid	2.7%

DB18	% of respondents*		
Ranking Cities	Ranking Overall		
1	1	Paris	30.6%
2	2	London	27.3%
3	3	Vienna	19.9%
4	4	Rome	15.0%
5	5	Barcelona	10.5%
6	6	New York	9.3%
7	9	Prague	6.7%
8	11	Amsterdam	5.9%
9	14	Lisbon	3.3%
10	15	Madrid	2.8%

Base: all respondents in the source market Germany with valid responses (n = min. 612)

* Multiple answers possible; in % of respondents







Particularly suitable <u>international</u> cities: **TOP 10-Ranking source market Germany DB21/DB18**





DB21	to go	% of respondents*	
Ranking Cities	Ranking Overall		
1	8	Paris	6.7%
1	8	Rome	6.7%
3	15	London	3.5%
4	18	Vienna	3.1%
5	25	Barcelona	2.3%
6	26	Prague	2.0%
7	32	Dubai	1.6%
8	36	Venice	1.3%
9	39	New York	1.2%
10	45	Salzburg	1.0%

DB18	% of respondents*		
Ranking Cities	Ranking Overall		
1	4	Rome	10.0%
2	6	Vienna	9.4%
3	7	Paris	8.1%
4	9	London	5.4%
5	11	Prague	4.1%
6	15	Barcelona	3.3%
7	18	Venice	3.0%
8	37	Budapest	1.5%
9	42	Salzburg	1.1%
10	46	Athens	0.9%

Base: all respondents in the source market Germany with valid responses (n = min. 540) * Multiple answers possible; in % of respondents



Conclusion and outlook



General perspectives for city tourism from all source markets

In the **3-year perspective**, the demand-based results for international city breaks make us feel cautiously optimistic:

- The fundamental interest in city breaks has not collapsed even during the 2 year of the pandemic.
- General intentions to travel abroad:
 - In terms of longer holidays abroad, city break enthusiasts in European source markets have extensive plans within the next 3 years.
 - In the case of short trips abroad, plans are still somewhat more restrained overall.
- The relevance of corona travel strategies persists but is declining (often significantly) across source markets compared to DB20







Thank you for your attention!

Now we have time for your questions!





SAVE THE DATE – our next DB21 webinars:

29 March 2022 I 10 a.m. CET

DB21-Webinar The theme competence of Austrian destinations in the DACH region

Language of presentation: German

21 April 2022 I 10 a.m. CET

DB21-Webinar The theme competence of low mountain ranges and Alpine regions Language of presentation: German

28 April 2022 I 10 a.m. CET

DB21-Webinar The theme competence of **coastal destinations**

Language of presentation: German



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